

Senior Cloud Solution architect

JOB DESCRIPTION

- Long-term cloud strategy for large, complex, and distributed Govt. applications.
- Engage with other Govt departments to understand their services and application portfolio.
- Development of long-term Cloud Strategy for Govt.
- Identify & develop specific opportunities and support Govt services.
- Deal finalization, including estimations and pricing.
- Contract negotiations & closing
- Planning and implementation of a portfolio of projects, including budget & deliverable responsibilities.
- Mitigation of delivery risks & issues.
- Overseeing delivery of projects in account, ensuring high quality delivery.
- Act as single point of contact for Customer executives, developing deep, trustful relations.
- Educate customers on Meity empanelled cloud services and translate those into a clear business value proposition.
- Envision and inspire customers.
- Coaching Govt. IT teams to be self-sufficient.

BASIC QUALIFICATION

- B. Tech/ B.E, MCA/ or Math background preferred.
- Hands-on with over 8+ years' experience with IP networking, VPN, load balancing, firewalling and cloud architecture.
- Deep hands-on experience leading the design, development and deployment of business software at scale as an enterprise architect, solution architect.
- Experience with IT compliance and risk management requirements.
- Demonstrated strategic thinking ability about business, product, and technical challenges.
- Strong verbal and written communications skills and ability to lead effectively across organizations.
- Customer facing skills to represent and drive discussions with senior personnel regarding trade-offs, best practices, project management and risk mitigation.

PREFERRED QUALIFICATIONS

- Master's degree in Computer Science.
- Work experience with Meity empanelled cloud service provider GCC /VPC with on-premise technologies from Microsoft, IBM, Oracle, HP, SAP etc or any 3rd party application.
- Strong track record of implementing cloud services in a variety of distributed computing environments.
- Prior experience in a consulting role.

Link to apply for the post :

<http://careers.nisg.org/job-listings-senior-cloud-solution-architect-nisg-national-institute-for-smart-government-new-delhi-8-to-13-years-060522002048>